



10,000 years in our Traditional Homeland, Prince William Sound, the Copper River Delta, and the Gulf of Alaska

**REQUEST FOR PROPOSALS
CONSULTING SERVICES IN HEALTH CARE
PROGRAM PLANNING & DEVELOPING BUSINESS PLAN**

The Native Village of Eyak (NVE), a federally recognized sovereign Indian tribe located in Cordova, Alaska, requests Proposals for Consulting Services in Health Care Program Planning intended to help identify, plan and prioritize the needs of the NVE Health Programs, and NVE tribal government, as it prepares to expand its health facilities, programs, functions, services and activities in the Cordova community. The Consulting Firm will work with the Tribal Executive Director, Health Director, and Tribal Council to identify a health care business plan for the program that maximizes the opportunities for health care expansion and efficient service delivery within the Cordova community, taking into account existing opportunities, as well as new programs and services that could generate additional revenue for the Tribe through third-party billing, and create employment and training opportunities for tribal members.

The Primary Goals include:

- Identifying the key strategic opportunities for program and service expansion, with specialized attention paid toward Indian Health Service (IHS) programs and third-party billing opportunities through the Indian Self-Determination, Education and Assistance Act (ISDEAA) and the Indian Health Care Improvement Act
- Development of an NVE Health Care Program Plan that includes program and staffing recommendations, including any HR system update requirements; organizational structure options specific to the Cordova/NVE community and within the NVE tribal government; systems improvements (could include EHR recommendations, billing, telehealth opportunities); targeted analysis using different facilities scenarios for health program expansion; needs and opportunity analysis specific to the Cordova community; financing and funding opportunities for expansion; and other elements as assigned by the NVE team; and
- Development of an implementation timeline for Program Plan launch and execution, with specific action items, mileposts, and performance metrics. Consultant may be required to develop and present options analysis to NVE Council, and work to pull in information from the NVE Executive Director, CFO, Health Director, NVE legal counsel, ANTHC, and others.

All RFP responses must be signed by an authorized representative of your firm, and must include the following:

1. A summary of your firm's experience and results in health care program planning;
2. A summary of your firm's experience in and familiarity with Tribal communities and issues, including any specific experience in Alaska Native health care delivery and planning;
3. A summary of your proposed project team with resumes for each member; and
4. A statement of general availability to do the work and proposed fees and costs.

NVE exercises Native American preference in contracting. You are encouraged to include any information in your response that would qualify you or your firm for Native American preference. The selected firm will be expected to sign a retainer letter that recognizes the sovereignty of NVE.

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NVE reserves the right to award or reject any response or proposal for any reason, to request modification of any proposal, to solicit further proposals, or to determine not to pursue further action, as may become necessary in the best interest of NVE.

Please submit all responses electronically to: bert.adams@eyak-nsn.gov, no later than 5:00 pm (AST) on July 31, 2020. If you have questions about this RFP, contact the NVE Executive Director at (907) 424-7738.

Published at Cordova, Alaska this 10th day of June 2020.